

Supplier vetting is the new standard, but endless surveys don't have to be.

Take the headache out of keeping up with your customers' information requests. Fill out your business data, from accounts payable to compliance, and share it instantly with your customers.



THE PROBLEM

Sales are road blocked by endless, complicated, and redundant surveys.

Trying to keep your sales process in motion is hard enough as it is, but with more and more regulations and compliance laws, onboarding with a customer is extremely burdensome. It's frustrating to finish one survey just to answer the exact same questions with another customer using a different onboarding system.

Companies have come up with a wide variety of solutions for this problem—from investing thousands of hours completing administrative tasks for each customer, to flat out refusing to answer business requests for data.

THE SOLUTION

Universal company profiles make business data centralized and shareable.

Frustrated by these archaic and siloed approaches, our vision is to simplify how companies connect and transact with one another. Designed around the power of network data models, graphite®Connect allows companies to harness the speed and ease of one-to-many relationships and centralize the location of their business data in one location.

Joining graphiteConnect enables quick supplier onboarding, centralized data administration, and easy discoverability by the thousands of companies on our network—all free of charge.

Data architecture matters.



Current business process



graphiteConnect process

Benefits of graphiteConnect

- Quick onboarding
- No redundant onboarding surveys
- Suppliers manage and control their own supplier data
- Better risk management
- Simplified regulatory compliance
- Easily share to any company inside or outside the network



Simple. Standardized. Secure.

Secure environment

Fully compliant to Payment Card Industry (PCI) information security standards, and supports both single sign on (SSO) and two-factor authentication.

Data control

With suppliers in control of their own data it means increased data accuracy, decreased fraud, and the reduction of work for everyone.

Free for suppliers

No gimmicks. No hidden fees. Use of our platform is completely free for all suppliers - no matter how many users have access to your account.

Universal profiles

Customizable profiles built with industry-agnostic data makes it easy to eliminate archaic onboarding surveys and connect faster than ever before.

Many-to-many network

Companies manage their own profiles and share data at their discretion. Teams get notified and stay up-to-date as information changes.

One-click data sharing

Share rapidly with companies within the network or extend the value of your profile outside the network quickly and securely.